

Joelson

To us, it's not just about law.

It's not just another case. It means more to us.

We are entrepreneurial partners.

We are champions in our field.

Our clients can rely on all of us.

We are the shield that defends their interests.

Fighting their corner, defending it as if it were our own.

We are there when clients need us.

Joelson

We champion your business

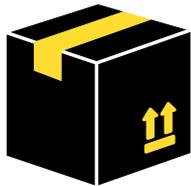
OUR APPROACH

We deliver a first class, partner-led service provided by personable and proactive lawyers who understand how to deliver solutions tailored to each client's individual situation.



Partnering

We aim to build a close working relationship with clients and use our knowledge of the law to assist with the growth and development of their businesses. Our clients always know who is looking after them – we don't pass them around from one lawyer to the next.



Delivery

We choose the right lawyers from our team to handle your legal work and to help you achieve your business objectives. Our services are delivered swiftly and efficiently.



Evolving

We use our in-depth industry knowledge to assess the legal issues and challenges you face. We identify any difficulties that could arise in future and provide relevant proactive advice. We evolve and adapt to our clients needs in line with the way they do business and their evolving requirements.

OUR HISTORY

Founded in 1956 our objective remains unchanged today: “To provide first class, proactive, partner-led legal advice with an in-depth understanding of the relevant business sector”.

Joelson works with corporates and senior executives from its offices in central London at 30 Portland Place, W1 and in The City.

The firm’s W1 offices were designed by renowned British architect Robert Adam in the early 1770s as part of a “street of palaces”.

Previous residents at No.30 include the 1st Earl of Selborne who, as Lord Chancellor, carried out major reforms of the English judicial system. More recently the offices were the private residence of the art historian Lord Clark, best known for his pioneering television series “Civilisation”. Historically the building was also earmarked by Peggy Guggenheim for a London Guggenheim museum.

We are proud that a good proportion of the firm’s partners trained at Joelson or worked for the firm and later returned to become partners.

Many of our lawyers and support staff have worked at the firm for many years which has led to a family atmosphere. In turn, this has helped us to provide an effective, friendly service and to develop long-standing relationships with our clients.

OUR EXPERTISE

Specialising

We offer our UK and international clients a wide range of legal services, covering seven main practice areas:

- Corporate / Commercial
- Property
- Employment
- Litigation and Dispute Resolution
- Licensing / Gaming
- Immigration and Visas
- Private Client

Within these practice areas we have expertise in:

- Mergers, acquisitions and disposals
- Start-up and business establishment advice
- Commercial contracts and joint ventures
- Company law and corporate finance
- Shareholder and management advice
- Seed and growth capital fundraisings
- Capital markets and fundraisings
- Commercial and residential property transactions
- Construction and property finance
- Property litigation
- Intellectual property licensing, exploitation and enforcement
- Defamation and reputation management
- Alcohol, entertainment and late-night refreshment licensing law
- Betting, gaming and lotteries law
- Remote gaming (and associated European and International Law issues)
- Regulatory and compliance issues
- Employment and HR law
- Employee incentives
- Business and family immigration, investor and entrepreneur visas
- Litigation and dispute resolution
- Private client – wills, trusts and probate

CORPORATE / COMMERCIAL

Our team of highly experienced lawyers provide a broad range of advice to clients. Whether you are starting a business, a serial entrepreneur, a management team of a Venture Capital backed business, a Small or Medium Enterprise or large multi-national company, we have the experience and commercial know-how to provide clear and commercial advice in a friendly and approachable manner.

Establishing Businesses

We regularly advise clients on establishing start-ups, limited liability partnerships, branch offices and joint ventures both in the UK and internationally. In addition to the establishment of a legal entity and the constitutional documentation associated with this, we also provide practical help with trading terms, website terms, incentive arrangements for staff and other related legal issues.

Mergers and Acquisitions

The team's work is focused on advising clients wishing to acquire or sell businesses, companies and assets. We have extensive experience of cross-border transactions and regularly lead such deals. We undertake due diligence, draft all necessary documentation and handle the associated banking work.

Corporate Finance and Capital Markets

We have extensive experience of acting for clients seeking finance in the private sector. This manifests itself in seed capital raisings and venture capital/private equity transactions. We also act for clients seeking to raise capital by means of public offerings including initial public offerings and further fundraising on the AIM and ISDX markets. We are recognised for our work with management teams of private equity backed businesses and are often involved in management buy-ins and buy-outs. We act for overseas clients raising finance on the London capital markets and obtaining secondary listings.

Commercial and Intellectual Property

The team regularly advises clients on all forms of commercial agreements including agency, distribution, joint venture, technology transfer, intellectual property and franchising agreements. We also offer guidance on all varieties of intellectual property licensing arrangements.

Business Recovery and Restructuring

Within the team we have lawyers who have been actively involved in debt restructuring transactions and acquisitions from administrators. A number of our partners also act for insolvency practitioners in connection with the sale of businesses in administration. We also frequently advise entities that have experienced difficulties during periods of economic instability.

Key Contacts



Sheldon Cordell

Chairman

sheldon.c@joelsonlaw.com



Philippe Hails-Smith

Partner

phil@joelsonlaw.com



Paul Chiappe

Partner

paul@joelsonlaw.com



Philippa Sturt

Partner

philippa.s@joelsonlaw.com



David Grossbard

Partner

david.g@joelsonlaw.com



Richard Barnett

Partner

richard.b@joelsonlaw.com

PROPERTY

Our dedicated team of specialist Real Estate Lawyers deal with all types of freehold and leasehold property transactions and advise on all legal aspects of real estate ownership throughout England and Wales. The team also regularly advise on real estate finance transactions.

We provide an integrated service and have in depth knowledge of the real estate aspects of investment, development, forward-funding, financing, leasing and asset management.

Our lawyers are highly regarded and trusted by our clients and have a thorough understanding of the real estate market. Drawing on many years' experience, they will quickly identify any problems and suggest pragmatic, effective solutions so that transactions proceed without unnecessary delays.

We deal with all aspects of residential property transactions and pride ourselves on providing a personal partner-led service. We provide you with cost-effective, expert advice in a fast, efficient and friendly manner.

Understanding our clients' business requirements is vital in order to allow our property team to offer commercial nous, sector knowledge and tailor-made advice. We develop and maintain strong relationships and provide a bespoke legal service.

Our services include:

- Advising on pre-transaction terms, such as exclusivity periods, non-refundable deposits, guarantees, rent deposits, rent-free periods, service charge issues, repair liabilities and break options.
- Investigating legal title. This includes raising all relevant enquiries, commissioning property specific searches and reporting comprehensively to our clients to clearly outline any commercial impact.
- Advising on leasehold property, so that clients are fully aware of their terms and how their obligations will affect them. For tenants in particular, these obligations can be onerous.
- Advising on all aspects of construction matters including building contracts, professional appointments, collateral warranties, bank and surety bonds, insurance issues and on the construction aspects of development, lease and funding agreements.

- Advising on landlord and tenant matters such as rent reviews, break clauses, landlord's consent, lease renewals and dilapidations.
- Advising on extending leases and buying the freehold of residential property under leasehold enfranchisement legislation.
- Acting for lenders on secured loans over commercial and residential buildings and developments.
- Acting for developers and advising on site assembly and subsequent disposal or commercial exploitation.
- Acting for local authorities in urban regeneration projects including site assembly, preparing development agreements and advising on the planning and compulsory purchase order process.
- Advising overseas investors on all aspects of property acquisition and investment in England and Wales.
- Dealing with all post-completion requirements such as submitting to Land Registry and/or Companies House all necessary filing documents and serving any relevant legal notices.

We have very strong links with Asia and China in particular. As well as making regular visits to the region, we have a number of Chinese speakers.

Key Contacts



David Hershkorn

Partner

david.h@joelsonlaw.com



Myles Levy

Partner

myles.l@joelsonlaw.com



Andrew Clissold

Partner

andrew.c@joelsonlaw.com

EMPLOYMENT

Our Legal 500 top-ranked employment team provides tailored, commercially focused advice on all aspects of employment/HR matters. We act for corporates, management teams, directors and senior executives. We aim to resolve employment law issues as quickly and effectively as possible.

HR Back up

- Our corporate clients often require quick 'on the spot' advice on day-to-day employment issues, including questions on employee performance, managing sickness absence and parental rights. Our 'quick response' service is specifically tailored towards these enquiries.

Business Transactions and TUPE Support

- We often advise on employment matters in connection with large-scale corporate transactions. These transactions often include the transfer of employees. Buying or re-organising a business can also often result in redundancies. We help our clients plan for these workforce changes.

Tribunal Defence

- We have a wealth of experience in successfully defending employment tribunal claims and in reaching settlements where appropriate.

International Workforce Planning

- A number of our clients are headquartered outside the UK. We therefore have particular expertise of dovetailing UK employment advice to fit with advice our clients may require in other jurisdictions, including senior executive contracts for employees operating in more than one country.

Restrictive Covenants, IP and Injunctions

- Our High Court litigation experience allows us to defend and bring claims for our corporate clients in the UK's highest courts. In 2015 the team secured a landmark victory for Sunrise Brokers LLP and in doing so created a legal precedent which is frequently referred to in proceedings concerned with the enforcement of post-termination restrictions.

Training

- We design and deliver essential workforce training in relation to all aspects of employment law including: diversity, managing performance and ill health.

Rewards and Incentives

- Retaining the most talented employees is key to the success of any business. We regularly advise on employee reward packages to ensure that incentive schemes on offer remain competitive. We assist in the implementation and structuring of these schemes and advise on more complex benefit packages where necessary, including, performance linked bonuses, long-term incentive plans and employee share options.

Senior Executives

- We assist employers in negotiating the exit of their senior executives to minimise business disruption and PR fallout, including dealing with market announcements and corporate governance issues.

Key Contacts



David Greenhalgh

Partner

david@joelsonlaw.com



Jennifer Maxwell-Harris

Partner

jennifer.mh@joelsonlaw.com

IMMIGRATION & VISA SERVICES

We provide a supportive, personal service and assist with every step of the immigration process, including providing advice on documentary requirements and the preparation of all necessary paperwork. We can arrange appropriate expert tax, trusts and investment advice where required. We also have Mandarin and Cantonese speaking lawyers.

Immigration Services

- Advising international investors and High-Net Worth individuals on the Tier 1 (Investor) visa scheme and entrepreneurs with Tier 1 (Entrepreneur) visa applications.
- Assisting UK employers with their workforce planning in seeking to hire non-EEA nationals. We also support employers in securing Sponsorship Licences.
- We offer immigration audit and compliance checks and advise on duties and responsibilities in connection with operating Sponsorship Licences.
- We advise senior representatives of international corporations relocating to the UK on setting up subsidiary businesses. Similarly we assist with the "Representative of an Overseas Business" visa applications.
- Assisting spouses, partners and parents of British nationals with their visa applications in relation to potential British naturalization.
- Advising non-EEA nationals living in the UK on the application for indefinite leave to remain.

Key Contact



Jennifer Maxwell-Harris

Partner

jennifer.mh@joelsonlaw.com



A key partner in our business' success, we've been working with Joelson since our very beginnings. Smart, entrepreneurial and commercial – our favourite law firm.

Richard Reed, Co-Founder, Innocent



LICENSING / GAMING

Our licensing/gaming team is recognised both nationally and internationally for its expertise in this highly specialised area of law, consistently achieving top-ranked status in the Chambers and Legal 500 independent guides to the UK legal profession.

One of the secrets of our success in this field has been forging close working relationships with each of our clients, enabling us to understand their businesses and adopt a proactive and commercial approach when guiding them through the red tape which affects the hospitality and leisure sector.

The Chambers and Partners independent guide to the UK's best law firms has described us as delivering "consistently high results" and has referred to clients of the firm recommending us for "steering our business and giving us an excellent assessment of our needs". We are also described as taking a "proactive and strategic approach", and having a "meticulous eye for detail" and "an enviable list of high-profile clients".

Our clients include leaders in the hotel, restaurant, pub/bar, nightclub, music festival, casino, bingo, betting, lottery, remote gaming and gaming machine fields.

We are able to assist start-ups through to multi-national operators, providing a tailor-made personal service to meet each client's specific needs.

Our services include:

- Advice on any licensing issues arising to ensure businesses are operating to their full licensing potential.
- Obtaining or, where appropriate, opposing applications for a licence permitting any of the following activities:
 - the sale of alcohol
 - the provision of regulated entertainment
 - the provision of late night refreshment
 - gaming, betting and lottery activities, whether terrestrial or online.

- Consultation with the relevant authorities on behalf of clients, preparing and lodging the relevant applications, negotiation with individuals, bodies and statutory authorities who might raise objections to the proposed activity, and the provision of representation at the hearing of the licence application should it proceed to a contested hearing and at any subsequent appeal.
- In relation to gaming activities, close liaison with the Gambling Commission (or with the appropriate international regulator in the case of remote gaming).
- Once a business is up and running, the provision of ongoing advice on compliance issues and assistance in reviews from a licensing and regulatory compliance perspective, to ensure returns are being maximised.
- The provision of advice to insolvency practitioners, premises licence holders and landlords in respect of the implications and impact of insolvency from a licensing perspective.
- Advising on compliance and regulatory matters, including advertising, food safety, health and safety, noise and litter issues, fly-posting and Trading Standards and associated prosecutions.

Key Contacts



Niall McCann

Partner

niall.m@joelsonlaw.com



Richard Williams

Partner

richard.w@joelsonlaw.com

LITIGATION AND DISPUTE RESOLUTION

Our Litigation & Dispute Resolution team provide a broad and comprehensive service which includes litigation through the Courts, Arbitration, Mediation and Expert Determination.

We are also experienced in advising on other, more creative, methods to achieve the best solutions for our clients; examples of these include immediate injunctive relief and worldwide freezing orders.

We pride ourselves on being able to achieve our clients' objectives as cost-effectively as possible. We work closely with our clients to develop carefully planned strategies to achieve their objectives at all stages of the litigation process through negotiation and pre-action correspondence and, if necessary, pursuing matters all the way to trial.

Our services include:

Commercial Litigation

- Advising on high value and complex contractual disputes in a diverse range of industry sectors.
- Prosecuting and defending warranty claims arising out of sale and purchase agreements and other contractual warranty claims.
- Advising in respect of professional negligence claims against professionals.
- Advising in respect of product liability claims.
- Prosecuting and defending actions relating to the Financial Services Act and the Financial Service Compensation Scheme.
- Advising in respect of Judicial Review claims.
- Prosecuting and defending claims for fraud, both white collar and corporate.
- Advising in respect of cross-border litigation including bringing claims against defendants overseas and litigation in other jurisdictions.
- We advise on all aspects of debt recovery for both individuals and companies from the simplest to the most complex matter, achieving the quickest and most cost-effective solution possible.

Contentious Intellectual Property

- Advising in respect of the infringement of intellectual property rights in various industry sectors, including trade mark infringement and passing off; copyright infringement, registered and un-registered design right infringement and patent infringement.
- Advising in respect of defamation claims, including reputation management.

Property Litigation

- We regularly advise on contentious property matters including both landlord and tenant default and service charge arrears.

Insolvency

- We advise on all aspects of personal and corporate insolvency including serving and setting aside statutory demands, presenting petitions for bankruptcy and winding up and defending such petitions on behalf of clients.

Key Contact



Jo Gregory

Partner

jo.g@joelsonlaw.com

OUR COVERAGE

London & Partners

We are commercial business partners with the not-for-profit public/private partnership London & Partners, funded by the Mayor of London to “unlock the City of London for new businesses that want to set up or expand in London”.

We recognise the challenges that overseas companies and individuals face when trying to set up in London. Joelson provides support and advice to businesses looking to establish, acquire or set up joint ventures in London and throughout the UK. We also assist businesses and individuals who are seeking to acquire residential and commercial property. We provide business immigration advice to individuals to enable them to enter the UK and remain here for study or for employment.

European Lawyers Network

Joelson are founding members of the European Lawyers Network, a thriving partnership of like-minded firms across Europe, enabling the firm to provide cross-jurisdictional advice whenever, wherever. Other members of the network include:

DMMS Associés	Paris	
Bögner Hensel & Partner	Frankfurt	
CRW & Partners	Milan	
TDBM Juridico Laboral	Madrid	
CSC Abogados	Madrid	
Vissers Advocatuur	Hertogenbosch, Holland	
Tetra Law	Brussels	

Associated Firms

Canales Zambrano Y Asociados SC	Mexico	
Cohen & Grigsby	USA	

Joelson

We champion your business

30 Portland Place, London W1B 1LZ

DX 83301 West End 2

T: +44 (0)20 7580 5721

F: +44 (0)20 7580 2251

E: info@joelsonlaw.com

www.joelsonlaw.com

