



## THE 2018 DEALS

Total Deals	87	Approximately £539m
Mergers, Acquisitions and Disposals	22	Approximately £386m
Investments and Fundraising	34	Approximately £88m
Lending	31	Approximately £65m

# M&A



## SUN MAGIC JUICES

Advised well-known UK juice brand Sun Magic Juices on its purchase of assets from Cott Beverages Limited.

Value: £1m



## TECNOLOGIAS AVANZADAS INSPIRALIA SL

Acted for Tecnologias Avanzadas Inspiralia SL in respect of its acquisition of Fen Technology Holding Limited.

Value: Undisclosed



## VALTECH SE

Advised Valtech SE on its acquisition of True Clarity, increasing Valtech's footprint in the UK.

Value: Undisclosed



## BUYAPOWA

Acted for Buyapowa in connection with its acquisition of a Canadian listed company – Reward Stream.

Value: Undisclosed



## THE PRIVATE GROUP LIMITED

Advised on the reception management business The Private Group Limited on its sale to French market-entrants The Sofinord Group.

Value: Undisclosed



## WESTLETON DRAKE LTD

Acted for US and cross-border tax specialist Westleton Drake Ltd on its sale to accountants, tax and advisory practice Blick Rothenberg Limited.

Value: Undisclosed



## CURRELL GROUP LIMITED

Advised the shareholders of Currell Group Limited on the sale of the company to internationally known real estate agents Savills.

Value: Undisclosed

PEPPERSMITH



**FRESHLY CUT LTD**

Acted for Freshly Cut Ltd, the makers of ethical mints and chewing gum brand Peppersmith, in connection with its sale to Health Made Easy Limited.

Value: Undisclosed

Joelson

**LAWRENCE BLUNT LIMITED**

Advised fine jewellery supplier Lawrence Blunt Limited on the sale of its business to manufacturer C.J (UK) Limited.

Raised: Undisclosed



**TAILSCO LIMITED**

Acted for the management of TailSCO Limited on the sale of the company to Nestlé SA and the ongoing shareholder arrangements between the team and Nestlé.

Value: Undisclosed



**HAZLEMS FENTON LLP**

Advised the partners of Hazlems Fenton LLP in connection with the sale of the practice to accountants, tax and advisory firm Blick Rothenberg Limited.

Value: Undisclosed



**SHELLEY STOCK HUTTER LLP**

Acted for accountancy firm Shelly Stock Hutter in connection with the sale of the practice to accountants, tax and advisory firm Blick Rothenberg Limited.

Value: Undisclosed

Currell

“ It has been a privilege to have been represented by the team at Joelson. They gave us a highly professional and 24-hour service throughout the transaction.

Having built up a business over 28 years we wanted the right lawyers. We were more than delighted with the service, and certainly felt they went the extra mile for us! ”

**Anne Currell**  
Group CEO



### BEZANT RESOURCES PLC

Advised AIM-listed Bezant Resources Plc on its disposal of various mining interests held in the Choco area of Colombia to Auvert Mining Group Limited.

Value: Undisclosed



### RAVENSBROOK

Acted for Ravensbrook on its sale.

Value: Undisclosed



### REVOLUTION DANCEWEAR

Assisted Revolution Dancewear on the sale of its UK subsidiary companies.

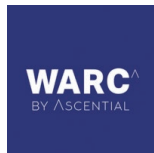
Value: Undisclosed



### LUKE BARNETT LIMITED

Acted on the sale of technical dental lab and clinic Luke Barnett Limited to Xeon Smiles UK Limited.

Value: £3.4m



### WARC LIMITED

Advised the shareholders of WARC Limited in relation to the sale of the company to Ascential PLC.

Value: £22m



### DRAGONS INTERIORS LTD

Acted for shareholders of Dragons Interiors Ltd on the sale of their majority stake in the company.

Value: Undisclosed



“The team at Joelson provided great support to us in this process. They delivered on the trust we placed in them; assertively representing our best interests, giving pragmatic advice when required and being proactive in mitigating risk.

“I’d certainly choose Joelson again and look forward to working with the team as part of the next phase of the development and growth of Tails.”

**James Davidson**  
Co-founder and Chief Executive

# INVESTMENTS AND FUNDRAISING

V A S H I

## DIAMOND MANUFACTURES LTD

Advised the well-known diamond retail brand, Vashi, on its Series A funding round.

Value: Undisclosed



## SAMLABS

Acted for education technology business Samlabs, in connection with the issue of a convertible loan note.

Value: £2m

CORAZÓN

## CORAZÓN

Assisted the Mexican restaurant Corazón on an equity fundraise.

Value: £400K



## HOP VIETNAMESE

Acted for Hop Vietnamese, a fast food Vietnamese restaurant, on an equity fundraise.

Value: £2m

allplants

## ALLPLANTS LTD

Acted for AllPlants Ltd on its Series A fundraising with Octopus Ventures.

Value: £7.5m

H A  
N X

## HANX

Assisted the first luxury vegan condom brand designed for women, Hanx, in relation to its equity fundraise.

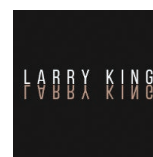
Value: £80K

Joelson

## EMRGNT LTD

Advised energy technology business Emrgnt Ltd on its equity fundraise.

Value: £250K



## LARRY KING LIMITED

Advised celebrity and Vogue magazine recognised pro hairdresser, Larry King, on his equity fundraise.

Value: £350K



### EMBER

Assisted meat jerky snack brand, Ember, on its equity fundraise.

Value: £650K



### BRANCHSPACE

Advised digital retail technology provider Branchspace on an investment from current shareholders.

Value: Undisclosed



### RACECHECK LIMITED

Acted for global race directory and race review website, Racecheck Limited, in connection with an equity fundraise.

Value: £250K



### TRAFFIQUE

Assisted fashion tech brand, Traffique, on its equity fundraise.

Value: £150K



### VEDEN STAR

Acted for the makers of Bepps snacks on its equity fundraise.

Value: Undisclosed



### VITA MOJO LTD

Advised food technology business Vita Coco on an equity fundraise.

Value: £500K



### WENTWORTH RESOURCES PLC

Assisted Wentworth Resources Limited on its fundraising on AIM and the Oslo Stock Exchange.

Value: £5m



### TANTILLUS SYNERGY LIMITED

Acted on behalf of Tantillus Synergy Limited, the leading food technology brand trading as ScotBio on its investment by Kelvin Capital, Investing Women, Ohgma Partners and private investors in the UK and USA.

Value: £2m



### MAVERICK MAKERS SNACKS LIMITED

Advised Maverick Makers Snacks Limited on its seed funding round with Pentland Group.

Value: Undisclosed



### WLUPER LIMITED

Acted for Wluper on an institutional funding round with IQ Capital.

Value: £1m



### PASTA EVANGELISTS LIMITED

Assisted Pasta Evangelists Limited on its Series A funding round with Guinness Asset Management.

Value: £1.7m



### WYNN RESORTS LIMITED

Acted for global gaming company, Wynn Resorts Limited, on its investment and joint venture with Bet Bull Limited.

Value: Undisclosed



### PLAY CONSULTING LIMITED

Assisted for technology design business Play Consulting Limited in its equity investment by two angel investors.

Value: Undisclosed



### MUMSNET LIMITED

Advised well-known parents' website, Mumsnet, in respect of its fundraising.

Value: Undisclosed



### CHIARO TECHNOLOGY LIMITED

Advised Chiaro Technology Limited, maker of elvie womens technology products, on its Series A funding round with Octopus Ventures.

Value: Undisclosed



### SMITH & SINCLAIR

Advised alcohol and confectionary innovators Smith & Sinclair on an equity fundraise.

Value: £2m



### BY MILES

Advised long-time client JamJar Investments, the investments vehicle of the founders of Innocent Drinks, on its investment into disruptive car insurance start-up, By Miles.

Value: Undisclosed



### KORU KIDS

Acted for Jam Jar Investments on its investment into start-up childcare service provider, Koru Kids.

Value: Undisclosed



### WEVAT

Acted for JamJar Investments on its investment into Wevat.

Value: Undisclosed



CHARGEDUP™

### INNOVATE ENERGY SOLUTIONS

Advised JamJar investments on its investment into revolutionary mobile phone charging business 'Charged Up'.

Value: Undisclosed

Counting up

**COUNTINGUP**

Acted for JamJar Investments on its investment into fintech start-up CountingUp.com.

Value: Undisclosed

PAPIER

**PAPIER**

Advised JamJar investments, this time on an investment into on-demand personalised stationary business, Papier.

Value: Undisclosed

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**ODYSSEY COLLEGE**

Assisted JamJar Investments on its investment into the brand new university, London Interdisciplinary School.

Value: Undisclosed

hiber

**HIBER ENERGY LIMITED**

Acted for JamJar Investments on its investment into start-up boiler installation firm Hiber Energy Limited.

Value: Undisclosed

TENZING®

**TENZING**

Helped energy drink brand, Tenzing, on its Series A fundraising with Osotspa, a Singapore quoted group.

Value: Undisclosed

TENZING®

mumsnet  
by parents for parents

“ If you are reading this, pick up the phone and make an appointment with Joelson now, you will not find a better law firm. They have that extremely important and rare combination of legally perfect, commercially savvy and fun to work with. Thanks again for your dedication. Seeing our funding round is now closed, I miss you already. ”

**Huib (Hub) Van Bockel**  
Founder Tenzing

“ It has been a great pleasure working with the team at Joelson. In my experience they have a uniquely smart and creative approach to business structuring and transactions, alongside consummate professionalism and a great sensitivity to the needs of Founders and other stakeholders. I'd say working with Joelson significantly enhances the chances of completing a transaction with a good outcome. ”

**Justine Roberts**  
Founder & CEO, Mumsnet



# LENDING



OakNorth

## OAKNORTH BANK PLC

We advised the bank in respect of 5 investment and development loans with a total value in excess of £17.7m.



## ALTERNATIVE BRIDGING CORPORATION

We advised Alternative Bridging Corporation in respect of 19 investment and development loans with a total value in excess of the excess of £17.5m.



OakNorth

“Joelsons provide very pro active and informed advice on a number of time sensitive real estate finance transactions. The Joelsons team are always reliable and never let us down. They are trusted advisors who understand our business and we look forward to continuing our mutually beneficial relationship going forward.”

**Ben Wulwik**

Head of Legal and Transaction Management

# Joelson

We champion your business

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