

JOB DESCRIPTION

Commercial

Mid-level Associate, 5-8 years' PQE

<p>About Joelson</p>	<p>We are a partner-led, London-based law firm with the flexibility to cover a wide array of clients across industry sectors both domestically and internationally.</p> <p>We are committed to excellence and deliver a client-focused, tailored and bespoke service to both anticipate and meet our clients' needs in assisting them to achieve their short, mid and long-term objectives.</p>
<p>What this means for you</p>	<p>Joelson is ideal for those who would like to be part of an open, inclusive and collaborative team. We are down-to-earth in approach and like to work with constructive, high calibre, astute people, who seek to make a positive and active contribution to the firm.</p> <p>We look for individuals who can hit the ground running and are keen to take on responsibility, whilst being supported and encouraged by the wider team. We appreciate innovative and solutions-based professional thinking, aligned with sound judgement.</p> <p>We place much importance on developing your legal and commercial skills and our partner-led approach provides you with easy access to senior staff members.</p>
<p>The opportunity</p>	<p>Our successful and thriving commercial practice is looking to recruit an Associate with between five to eight years' PQE to join its team.</p>
<p>Practice overview</p>	<p>The Corporate and Commercial team currently comprises of five partners, two senior associates, an associate, six solicitors, three trainee solicitors and business support staff. The Commercial team comprises one designated commercial associate supported by more junior lawyers and trainees and supervised by one of the senior partners in the team.</p> <p>We work with the following sectors:</p> <ul style="list-style-type: none"> • Hospitality and Leisure • Technology • Retail & Fashion • Food & Drink



	<ul style="list-style-type: none">• Financial Services• Media & Publishing <p>Our clients include start-ups, entrepreneurs, SMEs and large multi-national companies. We regularly advise clients on establishing UK businesses for the first time or as part of a group arrangement. We also use our market knowledge to advise clients on terms of trade and contractual agreements, raising finance, undertaking acquisitions or disposals, and listings on the capital markets in the UK.</p>
Main purpose of role	<p>To be a key member of the commercial team, providing a first-class service to our clients on a range of commercial matters</p> <p>You will find yourself involved with aspects, such as:</p> <ul style="list-style-type: none">• Managing a variety of commercial transactions and/ or associated issues• Drafting, amending and negotiating documents in respect of a wide range of commercial matters including – terms and conditions, privacy policies, manufacturing agreements, distribution & agency agreements, franchise agreements, website hosting and development agreements and a very wide range of other related matters• Managing more junior team members and/or business support staff• Leading and/or participating in business development initiatives
Hours	<ul style="list-style-type: none">• 9.30am to 5.30pm, and as required• Monday to Friday (with the availability to work from home on some days)
Place of work	<ul style="list-style-type: none">• Joelson, 2 Marylebone Road, London NW1 4DF
Ideal candidate	<p>Our ideal candidate will have the following:</p> <ul style="list-style-type: none">• Proactive, self-motivated and reliable;• A strong academic background (preferably a 2:1 degree);• 5 to 8 years' post-qualification experience in commercial work;• Solid financial and commercial awareness;• An outgoing, enthusiastic and confident manner;• Excellent communication skills, oral and written;• Strong organisational and administrative skills, with the ability to prioritise workloads effectively;



	<ul style="list-style-type: none">• A friendly and personable approach with colleagues and clients;• Ability to work either alone or collaboratively with other team members;• Ability to learn from and act on constructive criticism; and• Strong IT skills, including Microsoft Outlook, Word, Excel and PowerPoint, and an ability to pick up new systems quickly.
Our commitment to inclusion	<p>Joelson believes in harnessing a forward-thinking culture which thrives on inclusion so that we may provide high level, innovative solutions to meet our wide client base.</p> <p>We welcome the best candidates from all backgrounds and are committed to recruiting, retaining and developing our diverse teams. As a part of this, we would invite you to answer our diversity questionnaire (obtainable from your recruiter), so that we have data by which to measure our progress and continue to improve our diversity levels. Such diversity data will be anonymized to protect applicant privacy.</p> <p>Should you need any adjustments to made during the application and/or interview process, please do not hesitate to let your recruiter know.</p>