



## THE 2017 DEALS

Total Deals	59	Approximately £1.23bn
Mergers, Acquisitions and Disposals	11	Approximately £1.094bn
Investments and Fundraising	29	Approximately £57.4m
Lending	19	Approximately £88.4m

# Mergers, Acquisition and Disposals



## CLARION EVENTS

Acted for Clarion Events Ltd's management team on the company's sale to Blackstone

Value: £600m

## MAY CAPITAL

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Acted for May Capital LLP in its joint-acquisition with Patron Capital of Punch Taverns Plc

Value: £400m



## LITTLE DISH

Acted for management and shareholders of Health Kids Limited (t/a Little Dish) on its partial exit to Profile Capital

Value: £17.2m



## MATTHEWS

Acted for Matthews International Corporation on its acquisition of the Equator Group

Value: £33m



## INVESTMENT BANKING BOUTIQUE

Acted for a unique investment banking boutique with its sale to a partner

Value: £15 million



## REAL GOOD FOOD

Acted for Real Good Food Plc on its acquisition of Brighter Foods Limited

Value: £10m



## SKI SOLUTIONS

Acted for management team of Ski Solutions Limited in its secondary buyout by Mobeus

Raised: £6.5m



## SHELLEY STOCK HUTTER

Acted for Shelley Stock Hutter LLP on its sale to Blick Rothenburg

Value: £9.5m



#### BREWHOUSE & KITCHEN

Acted for Brewhouse & Kitchen on its acquisition of Y Mochyn Du pub

Value: £1.9m

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#### LUCKWORTH

Acted for Luckworth Properties Limited on its acquisition of Malvern Business Inc

Value: £1.56m



#### JIKONI

Acted for Jikoni Limited's shareholders on their acquisition of 50 per cent of shares of minority interest partners' company

Value: £200k

## Investments and Fundraising

# Real Good Food plc

Cake Decoration • Food Ingredients • Premium Bakery

#### REAL GOOD FOOD

Acted for Real Good Food Plc on its equity and debt finance with Downing and existing shareholders

Value: £15m



#### BREWHOUSE & KITCHEN

Acted for Brewhouse & Kitchen Limited on its fundraising from existing and new shareholders

Value: £7m

# 1REBEL

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Acted for One Rebel Ltd on its Series A investment by Codex Capital

Value: £6.6m



#### WENTWORTH

Acted for Wentworth Resources Limited on its fundraising with AIM and the Oslo Børs

Value: \$5.5m



### SAM LABS

Acted for SAM Labs Ltd on its Series A fundraising by E15 and Touchstone

Value: \$4.5m

## PLENISH+

### PLENISH CLEANSE

Acted for Plenish Cleanse Ltd on its Series A fundraising

Value: £2m



### APEXX

Acted for Apexx Fintech Limited on its fundraising by Forward Partners, MMC Ventures and Alliance Venture Spring AS

Value: £2m

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### COMPUTER SOFTWARE COMPANY

Acted for an innovative computer software company in its fundraising

Value: £1.7m



### VITAMOJO

Acted for Vita Mojo Holdings Limited on its fundraising by Crowcube investors and Egee Ventures S.A.S

Value: £1.5m



### ZEELO

Acted for tech firm Zeelo on its pre-seed & seed funding with InMotion

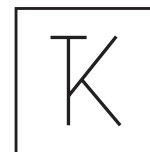
Value: £1.3m



### DOUBLE DUTCH

Acted for Double Dutch Limited on its fundraising with existing shareholders and new investors

Raised: £1.2m



### SIMMONDS & WHITE

Acted for Simmonds & White Limited on its fundraising

Value: £1.2m



### NATURE ON TAP

Acted for Nature on Tap Limited on its fundraising

Value: £750k



### PASTA EVANGELISTS

Acted for Pasta Evangelists on its fundraising

Value: £500k



### UGLY

Acted for Ugly Brands Limited on its investment by Green Park Brands

Value: £500k



### NEKTR

Acted for Nektr on its fundraising

Value: £500k



### FLEXY

Acted for the founder of Flexy Corporation Limited on its investment by HNW investors

Value: £495k



### FROG IN A SOCK

Acted for the investors of Frog in a Sock Health & Fitness Limited on its investment by Celeraes Limited and Man FinCo Ltd

Value: £495K



### POON'S PANTRY

Acted for Banana Girl Ventures on its fundraising by angel investors

Value: £300K



### ORANGE BUFFALO

Acted for Orange Buffalo Holding Limited on its fundraising by angel investors

Value: £100K



### ZERO DEPOSIT

Acted for Jam Jar Investments on its investment into Global Property Ventures Ltd (t/a Zero Deposit)

Value: Undisclosed



### BULB

Acted for Jam Jar Investments on its investment into Simple Energy Ltd (t/a Bulb)

Value: Undisclosed



### BRICKLANE TECHNOLOGY

Acted for Jam Jar Investments on its investment into Bricklane Technologies Ltd

Value: Undisclosed



### HEIST

Acted for Jam Jar Investments on its investment into Carousel Ventures Ltd

Value: Undisclosed



#### CONVIBO

Acted for Jam Jar Investments on its investment into Convibo Ltd  
Value: Undisclosed



#### ARNOLD BABAR

Acted for Arnold Babar Limited on its seed fundraising  
Value: Undisclosed



#### CHINA EDTECH

Acted for investors on a number of investments including IntoAsWeGo Limited, Lumici Ltd, Qintil Technology Limited, EEDI Limited, EZ Education, Vopulus Limited and Crehana Education Limited  
Value: Undisclosed



#### SPOKE

Acted for Jam Jar Investments on its investment into Respoke Ltd  
Value: Undisclosed



#### SIDEKICKS

Acted for Sidekicks Limited on its fundraising  
Value: Undisclosed

## Lending



#### OAKNORTH

We acted for the bank in respect of 14 investment and development loans with a total value in excess of £76.5m  
Value: £76.5m



#### ITALIA CONTI ACADEMY OF THEATRE ARTS

Acted for Alternative Bridging in respect of its loan to The Italia Conti Academy of Theatre Arts  
Value: £8.1m

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## ARIA

Acted for the lenders of Aria Investments Ltd on its loan to Park Lane (St Albans) Ltd

Value: £1.2m

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## ARIA

Acted for the lenders of Aria Investments Ltd on its loan to St Edwards Court Ltd

Value: £600K

# DINOSAURS IN THE WILD

## DINOSAURS IN THE WILD

Acted for the lenders of Dinosaurs in the Wild Limited on its loan from Arusha Investments Limited, Reepa Limited and Arbol Investments Limited

Value: Undisclosed



## Kuropatwa Limited

Acted for a prominent property construction and development company

Value: £2m

## Testimonials

# Matthews

INTERNATIONAL®

“The mergers and acquisitions (M&A) team at Joelson has proven to be a key partner for our company as we expand our presence in the UK market.

The counsellors at Joelson are technical experts in M&A deal structuring, but also bring a practicality that is refreshing and helps build immediate trust amongst Matthews International's commercial leadership team. As a company, we're exceedingly grateful for Joelson's expert counsel and cost-effective support.

”

Brian Walters  
Matthews International Corporation

# Ugly

®

“The team at Joelson supported the Ugly business from concept to launch (an 18 month process!) and offered incredible guidance and support along the way.

The advice we received was invaluable and made the process of bringing Ugly to life as smooth as it could possibly have been. It was a pleasure working with the team and we look forward to continuing our relationship in future.

”

Hugh Thomas & Joe Benn  
Co-Founders, Ugly Brands Ltd



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