

THE 2018 DEALS

Total Deals	87	Approximately £539m
Mergers, Acquisitions and Disposals	22	Approximately £386m
Investments and Fundraising	34	Approximately £88m
Lending	31	Approximately £65m

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Valtech has executed many successful M&A transactions around the world. The Joelson Corporate team, stand out. Pro-active, always looking for solutions, they don't hang around, one of our favourite advisers. We

are looking forward to the next deal.

Josephine Theron M&A Director at Valtech

SA LAB

Joelson puts the client first. They are fantastically supportive and provided excellent commercial-minded guidance throughout the process. It felt like having our own in-house legal counsel.







SUN MAGIC JUICES

Advised well-known UK juice brand Sun Magic Juices on its purchase of assets from Cott Beverages Limited.



TECNOLOGIAS AVANZADAS INSPIRALIA SL

Acted for Tecnologias Avanzadas Inspiralia SL in respect of its acquisition of Fen Technology Holding Limited.

valtech_

VALTECH SE

Advised Valtech SE on its acquisition of True Clarity, increasing Valtech's footprint in the UK.



BUYAPOWA

Acted for Buyapowa in connection with its acquisition from Canadian listed competitor, Reward Stream.



THE PRIVATE GROUP LIMITED

Advised reception management business The Private Group Limited on its sale to French market-entrants The Sofinord Group.



WESTLETON DRAKE LTD

Acted for US and cross-border tax specialists Westleton Drake Ltd on its sale to accountants, tax and advisory practice Blick Rothenberg Limited.

Currell

CURRELL GROUP LIMITED

Advised the shareholders of Currell Group Limited on the sale of the company to internationally known real estate agents Savills.



FRESHLY CUT LTD

Acted for Freshly Cut Ltd, the makers of ethical mints and chewing gum brand Peppersmith, in connection with its sale to Health Made Easy Limited.



SHELLEY STOCK HUTTER LLP

Acted for accountancy firm Shelly Stock Hutter in connection with the sale of the practice to accountants, tax and advisory firm Blick Rothenberg Limited.



TAILSCO LIMITED

Acted for the management team of Tailsco Limited on the sale of the company to Nestlé SA and the ongoing shareholder arrangements between the team and Nestlé.



HAZLEMS FENTON LLP

Advised the partners of Hazlems Fenton LLP in connection with the sale of the practice to accountants, tax and advisory firm Blick Rothenberg Limited.



LAWRENCE BLUNT LIMITED

Advised fine jewellery supplier Lawrence Blunt Limited on the sale of its business to manufacturer C.J. (UK) Limited.

Currell

It has been a privilege to have been represented by the team at Joelson. They gave us a highly professional and 24-hour service throughout the transaction.

Having built up a business over 28 years we wanted the right lawyers. We were more than delighted with the service, and certainly felt they went the extra mile for us!

Anne Currell Group CEO



BEZANT RESOURCES PLC

Advised AIM-listed Bezant Resources Plc on its disposal of various mining interests held in the Choco area of Colombia to Auvert Mining Group Limited.



REVOLUTION DANCEWEAR

Assisted Revolution Dancewear on the sale of its UK subsidiary companies.





66 The team at Joelson provided great support to us in this process. They delivered on the trust we placed in them; assertively representing our best interests, giving pragmatic advice when required and being proactive in mitigating risk.

"I'd certainly choose Joelson again and look forward to working with the team as part of the next phase of the development and growth of Tails. **99**

> James Davidson Co-founder and Chief Executive

INVESTMENTS AND FUNDRAISING



EMRGNT LTD

Advised energy technology business Emrgnt Ltd on its equity fundraise.

LARRY KING LIMITED

Advised celebrity and Vogue magazine recognised pro hairdresser, Larry King, on his equity fundraise.



EMBER

Assisted meat jerky snack brand, Ember, on its equity fundraise.



BRANCHSPACE

Advised digital retail technology provider Branchspace on an investment from current shareholders.

🗑 RACECHECK

RACECHECK LIMITED

Acted for global race directory and race review website, Racecheck Limited, in connection with an equity fundraise.



TRAFFIQUE Assisted fashion tech brand, Traffique, on its equity fundraise.



VEDEN STAR

Acted for the makers of Bepps snacks on its equity fundraise.



VITA MOJO LTD Advised food technology business Vita Mojo on an equity fundraise.



WENTWORTH RESOURCES PLC

Assisted Wentworth Resources Limited on its fundraising on AIM and the Oslo Stock Exchange.



TANTILLUS SYNERGY LIMITED

Acted on behalf of Tantillus Synergy Limited, the leading food technology brand trading as ScotBio, on its investment by Kelvin Capital, Investing Women, Ohgma Partners and private investors in the UK and USA.



MAVERICK MAKERS SNACKS LIMITED

Advised Maverick Makers Snacks Limited on its seed funding round with Pentland Group.



WLUPER LIMITED

Acted for Wluper on an institutional funding round with IQ Capital.



PASTA EVANGELISTS LIMITED

Assisted Pasta Evangelists Limited on its Series A funding round with Guinness Asset Management.

Upper RESORTS

WYNN RESORTS LIMITED

Acted for global gaming company, Wynn Resorts Limited, on its investment and joint venture with Bet Bull Limited.



PLAY CONSULTING LIMITED

Assisted technology design business Play Consulting Limited on an equity investment by two angel investors.



MUMSNET LIMITED

Advised well-known parents' website, Mumsnet, in respect of its fundraising.

CIIIARO

CHIARO TECHNOLOGY LIMITED

Advised Chiaro Technology Limited, maker of elvie women's technology products, on its Series A funding round with Octopus Ventures.

SMITH & SINCLAIR

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Advised alcohol and confectionery innovators Smith & Sinclair on an equity fundraise.

By <u>Miles</u>.

BY MILES

Advised long-time client JamJar Investments, the investments vehicle of the founders of Innocent Drinks, on its investment into disruptive car insurance start-up, By Miles.



KORU KIDS

Acted for JamJar Investments on its investment into start-up childcare service provider, Koru Kids.



INNOVATE ENERGY SOLUTIONS

Advised JamJar Investments on its investment into revolutionary mobile phone charging business 'Charged Up'.



WEVAT

Acted for JamJar Investments on its investment into WeVat.



COUNTINGUP

Acted for JamJar Investments on its investment into fintech start-up CountingUp.com.

PAPIER

PAPIER

Advised JamJar investments, this time on an investment into on-demand personalised stationary business, Papier.



ODYSSEY COLLEGE

Assisted JamJar Investments on its investment into the brand new university, London Interdisciplinary School.



HIBER ENERGY LIMITED

Acted for JamJar Investments on its investment into start-up boiler installation firm Hiber Energy Limited.

TENZING®

TENZING Helped energy drink brand, Tenzing, on its Series A fundraising.



It has been a great pleasure working with the team at Joelson. In my experience they have a uniquely smart and creative approach to business structuring and transactions, alongside consummate professionalism and a great sensitivity to the needs of Founders and other stakeholders. I'd say working with Joelson significantly enhances the chances of completing a transaction with a

good outcome. **?**?

Justine Roberts Founder & CEO, Mumsnet

LENDING



OAKNORTH BANK PLC

We acted for OakNorth in respect of a number of investment and development loans made by the bank throughout 2018.



ALTERNATIVE BRIDGING CORPORATION

Over the course of 2018 we advised Alternative Bridging Corporation in respect of multiple investment and development loans.



Goelson provides very pro active and informed advice on a number of time sensitive real estate finance transactions. The Joelson team is always reliable and never let us down. They are trusted advisors who understand our business and we look forward to continuing our mutually beneficial relationship going forward.

Ben Wulwik Head of Legal and Transaction Management

TENZING®

If you are reading this, pick up the phone and make an appointment with Joelson now, you will not find a better law firm. They have that extremely important and rare combination of legally perfect, commercially savvy and fun to work with. Thanks again for your dedication. Seeing our funding round is now closed, I miss you already.

Huib (Hub) Van Bockel Founder Tenzing



We champion your business



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